

FISCAL Q1

2023

Earnings Snapshot



Non-GAAP Financial Measures

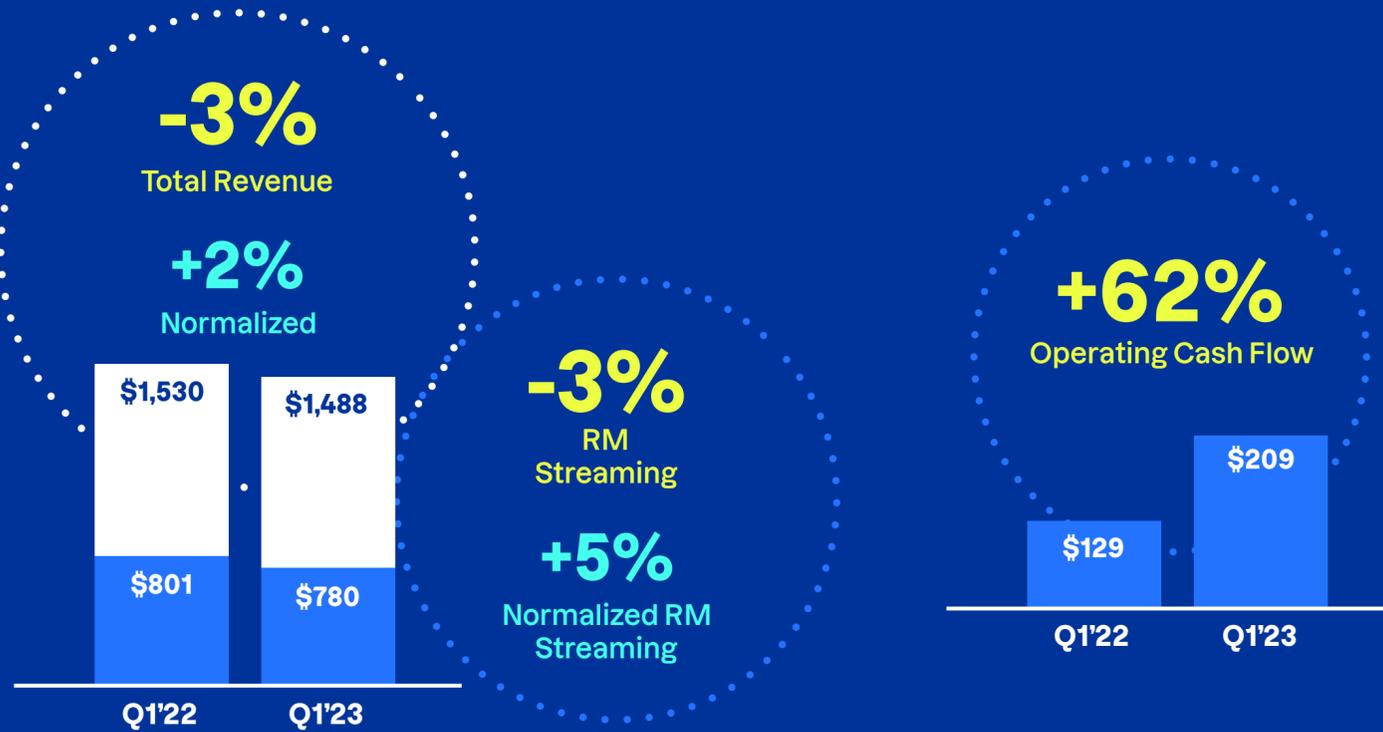
This presentation contains certain non-GAAP financial measures. We provide reconciliations to these non-GAAP financial measures to the most directly comparable GAAP financial measures in our earnings press release, which can be found on our website at investors.wmg.com.



This presentation is a supplement to, and should be read in conjunction with, Warner Music Group's earnings release for the quarter ended December 31, 2022.



HEALTHY MARGIN AND OPERATING CASH FLOW IMPROVEMENT UNDERPINNED BY DISCIPLINED OPERATING PERFORMANCE



INNOVATIVE PARTNERSHIPS / INVESTMENTS

- Partnered with **Defient**, a Web3 entertainment incubator.
- Partnered with **LGND.io** and **Polygon Companies** for a new project, LGND Music, a platform that will support digital collectibles.
- Partnered and invested in **DRESSX**, through which WMG artists can design their own virtual fashion lines.

EXCITING LAUNCHES & GEOGRAPHIC EXPANSION

- Launched **Rhythm City** on **Roblox**, a music-themed social roleplay experience. Warner Records artist **Saweetie** will headline the first-ever official virtual Super Bowl show in Rhythm City.
- Launched three new channels on **The Roku Channel**.
- Launched the '**Out of Order**' label, which will highlight artists, music, and cultures from emerging regions.
- Warner Chappell Production Music expanded to **Brazil**, with a new team based in **Sao Paulo**.

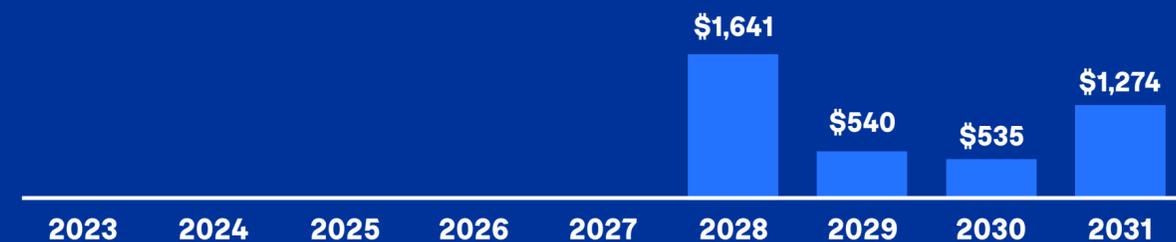
NEW HIRES & UPDATES

- Tim Matusch** was hired as EVP of Strategy and Operations and will be critical to facilitating our long-term strategic vision.
- Ariel Bardin** was hired as President of Technology. He will drive the development of the systems, infrastructure, and products needed to support our long-term growth.
- Released our **2022 ESG Report**, sharing progress in areas including employee experience, DEI, climate change and social impact.

DEBT MATURITY BY YEAR

Since IPO:

- Reduced avg. weighted cost of debt from 4.0% to 3.7%
- Extended avg. debt maturity from ~5 years to ~7 years





KEY METRICS

& NORMALIZED METRICS



-6%

Revenue

Flat

-3%

Streaming Revenue

+5%

+2%

OIBDA

-11%

Adj. OIBDA

+7%

+14%

Revenue

+17%

Streaming Revenue

+33%

OIBDA

+31%

Adj. OIBDA

RM SPOTLIGHT

YES



Acquired recorded-music rights from Atlantic Records catalog of Yes

LAUREN DAIGLE



Signed two-time Grammy Award-winning singer in partnership with Centricity Music

COLE SWINDELL



"She Had Me At Heads Carolina" topped the *Billboard* Country Airplay Chart

AMY ALLEN



Signed worldwide admin deal with acclaimed Grammy Award-winning singer/songwriter

LIN-MANUEL MIRANDA



Named *Billboard's* Top Hot 100 Songwriter of 2022

LIZ ROSE



Renewed publishing deal with Grammy Award-winning songwriter

MP SPOTLIGHT

GRAMMY AWARDS HIGHLIGHTS

- **Lizzo** won **Record of the Year** and **Bonnie Raitt** won **Song of the Year**.
- **Brandi Carlile** won three awards across Rock and Americana, bringing her Grammy total to nine.
- **Julie Greenwald**, Chairman & CEO of Atlantic Music Group, and **Craig Kallman**, Chairman & CEO of Atlantic Records, received the **Grammy Salute To Industry Icons Award**.

- **Michael Bublé** added a sixth Grammy for **Best Traditional Pop Vocal Album**.
- **Warner Chappell Music** had 25+ wins across multiple categories, including **Album of the Year**, **Best R&B Song**, **Best Música Urbana Album**, and **Best Traditional Pop Vocal Album**.

