



@ Warner Music Group 2022 Confidential

# Non-GAAP Financial Measures

This presentation contains certain non-GAAP financial measures. We provide reconciliations to these non-GAAP financial measures to the most directly comparable GAAP financial measures in our earnings press release, which can be found on our website at **investors.wmg.com**.



This presentation is a supplement to, and should be read in conjunction with, Warner Music Group's earnings release for the quarter ended December 31, 2021.

@ Warner Music Group 2022 Confidential



# RECORD REVENUE UNDERPINNED BY STRENGTH ACROSS RECORDED MUSIC AND MUSIC PUBLISHING









## A&M

- Acquired 300 Entertainment, one of the world's most successful and influential independent music companies
- Acquired global music publishing rights to **David Bowie**'s revolutionary catalog
- Acquired majority stake in Africori, making us one of the largest music distributors in Africa

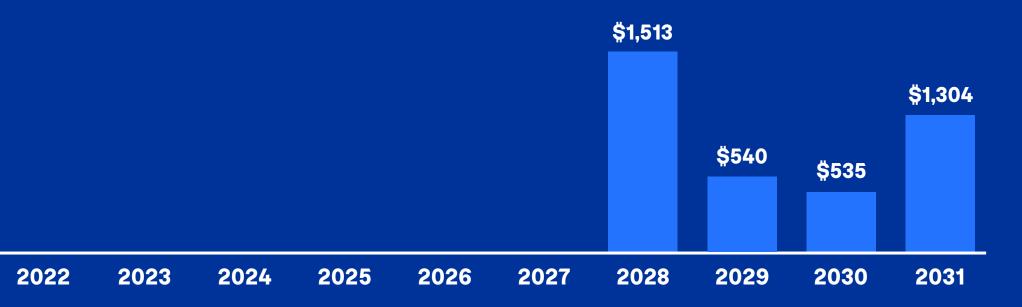
# **INNOVATIVE PARTNERSHIPS**

- Blockparty, a digital collectibles platform, to enable our artists and their fans to connect directly through NFT swaps
- OneOf, an eco-conscious NFT platform, to create NFTs for a range of artists across our catalog
- The Sandbox, a leading gaming metaverse, to build WMG LAND, its first musicthemed virtual world

# **DEBT MATURITY BY YEAR**

## Since IPO:

- Reduced avg. weighted cost of debt from 4.0% to 3.2%
- Extended avg. debt maturity from ~5 years to ~8 years





- Robust Streaming Growth across Traditional and Emerging Streaming Platforms
- Delivered Margin Improvement and Double-Digit Growth in Adjusted OIBDA and Adjusted EBITDA Despite Recovery in Lower-Margin Revenue Streams Impacted by COVID
- Music Publishing Posts Record Revenue and Growth Driven by Strength across all Revenue Lines since becoming a Standalone Company in 2004
- Unveiled WMX a Top 5 Video Media Company Generating >46 Billion Monthly Views across Social and Streaming Platforms\*
- Virtual Performances with David Guetta (Roblox), Silk Sonic and Tones & I (Fortnite)
- Published Inaugural ESG Report Outlining Key Corporate Initiatives



# **KEY METRICS**

WARNER CHAPPELL MUSIC

+21%

Revenue

+22%

Streaming Revenue

+23%

OIBDA

+22%

Adj. OIBDA

+32%

Revenue

+36%

Streaming Revenue

+38%

OIBDA

**SESAC NASHVILLE** 

**Publisher of** 

the Year

**MUSIC AWARDS** 

+38%

Adj. OIBDA

## **ARTIST SPOTLIGHT**

#### GUNNA



Second #1 on the *Billboard* 200

#### **DUA LIPA**



"Levitating" most streamed song of 2021 in the US

#### **ED SHEERAN**



Fourth #1 album on the *Billboard* 200

#### GAYLE



Debut single "abcdefu" No. 1 on the *Billboard* 200

@ Warner Music Group 2022

### **KEY SIGNINGS**

#### **DAVID BOWIE**



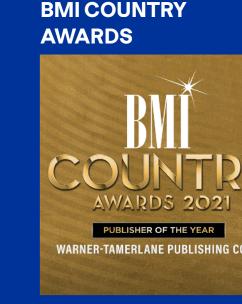
CARDIB



Publisher of the Year (Second win in three years)

7 . 30 3

## **AWARDS**



Publisher of the Year (Fourth consecutive win)